Open-i Advisors

Aging systems, integration issues, changing technical requirements and lack of planning and procedure around those systems can make technical operations slow, inefficient and costly.

Open-i Advisors (OiA) helps companies augment existing APIs, and/or building new ones, to address specific business needs and technical requirements. This enables businesses to improve performance and efficiency in support of their organizational goals.

STEP 1: Analysis of Drivers and Goals

Understanding business and technical drivers helps determine where to focus efforts, making the most of opportunities and maximize efficiencies. Through interviews with key stakeholders, OiA can independently assess the needs and goals of an organization.

STEP 2: Whiteboarding the Current System

Visualizing the current systems helps the technical team understand what works and what doesn't. OiA can help a company chart the following systems:
- Sales / CRM systems
- Billing / Accounting
- Provisioning
- ID Management
- Third-party systems
    - One-way integrations (uploads /downloads)
    - Two-way integrations (real-time communication)
- Public reference systems (maps, taxes, etc.)
- Human interface needs

STEP 3: Business Logic Definition

The next step is an analysis of current business rules and logic, including industry specific or regulatory requirements. This process sets a baseline for future development.

STEP 4: Whiteboarding the Future State

Once there is a clear understanding of the needs, goals, and current system(s) functionality and limitations, visualizing future systems will set priorities for analysis and development. OiA can work with companies to map the future state for the following processes/systems:
- New markets / New customers
- Sales / CRM / Billing / Accounting
- Provisioning / Third-party provisioning
- ID Management / two-factor authentication
- Third-party integrations
- Public reference systems
- Human interface needs

STEP 5: Scalability Planning

OiA structures surveys and interviews, to produce specific data on key metrics, as identified in the early stages of an engagement. These data points make it easy to identify trends and quantify responses. We help companies build a comprehensive plan to use this data across their organization.

STEP 6: System Design Deliverables

Text?

About Us

Open-i Advisors helps businesses make smarter decisions through consulting engagements that help organizations navigate their best path to growth. Whether your organization seeks to navigate from old markets to new ones, or simply maximize its success in the Internet infrastructure market, Open-i Advisors can help.

Put our industry experience to work for you.

Contact Us

- info@openiadvisors.com
- www.openiadvisors.com
- /openiadvisors
- Open-i Advisors
- @openiadvisors