



**Open-i
Advisors**

MANAGEMENT COACHING FOR THE TECHNICAL MANAGER

Smart companies promote from within. They take advantage of the institutional knowledge, loyalty and hard work of existing employees and reward them with management roles. The result is a dedicated manager who may know the ins-and-outs of the department and the technology, but has no specific skills or experience dealing with the unique set of challenges that leading personnel bring, as well as managing products and/or services.

Open-i Advisors' Management Coaching Engagement, equips managers with the hard and soft skills they need to navigate their roles, and successfully translate the goals of the company into the actions of their staff.

Step 1: Determine Management Style

Through a series of interviews and delivery of a customized survey, Open-i Advisors can ascertain an individual's management style, while identifying their strengths and weaknesses. This information allows Open-i Advisors to finely tune a customized engagement that leverages their experience in the most targeted and effective ways.

Step 3: Coaching

While training your managers for the challenges they face is important, applying lessons learned to real life situations as they are encountered, is key. Open-i Advisors' Consultants are there to provide insight and coaching, as you navigate the sometimes choppy waters of personnel and process management.

Step 2: Training Plan

Our training plans include a time-lined list of activities and exercises, based on our experience managing employees and processes. They are inspired by the philosophies of the Society of Human Resource Management and customized to each manager's needs, personality and management style.

Step 4: Customized Best Practices Report

After training and coaching are complete, we will leave managers with a summary report of best practices and procedures to reference as needed, throughout their tenure.

About Us

Open-i Advisors helps businesses make smarter decisions through consulting engagements that help organizations navigate their best path to growth. Whether your organization seeks to navigate from old markets to new ones, or simply maximize its success in the Internet infrastructure market, Open-i Advisors can help.

Put our industry experience to work for you.

Contact Us

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